Suhani Khosla

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EDUCATION

University of California, Berkeley | College of Computing, Data Science and Society

Bachelor of Arts (B.A.) in Computer Science

Relevant Coursework: Algorithms, Computer Architecture, Business Economics, Databases, Artificial Intelligence, Data Science *Activities:* Berkeley ABA (Product Team PM), Space Sciences Laboratory (Head Researcher), EECS Department (Tutor)

EXPERIENCE

University of British Columbia

Technical Product Manager & Machine Learning Researcher

- Leading the development of a geo-spatial heat map using ArcGIS, Python, and SQL to optimize tiny home placement by identifying locations with low traffic patterns and occupancy.
- Collaborating with cross-functional teams using Deepnote to clean and analyze data trends and adhering to product vision.

Pearson (Edtech Self-Service Platform)

Product Manager, Consumer

- Designed 5 end-to-end mockups for various product features using Figma while working cross-functionally with design teams, reducing user pain points by 43% by integrating insights from user research.
- Developed a 40-component wireframe that increased customer acquisition by 25% through improved UX & A/B testing.
- Conducted 100+ user interviews and leveraged Qualtrics survey data to implement data-driven enhancements, such as filters, tags, and user journeys.

Northrop Grumman

Technical Product Manager Intern, Data

• Optimized simulated radar search patterns using Python (NumPy, Pandas, TensorFlow, PyTorch) and AFSIM (C++) to improve detection accuracy, increasing rasterization area coverage by 70%, and collaborated with engineers to coordinate and deliver a 0-1 product launch with C++ test suites.

Product Manager Intern, Enterprise

- Automated financial data extraction using a custom-built web scraper, driving a 32% increase in M&A investment analysis efficiency by integrating data from 4x as many data sources, and presenting findings to key stakeholders via a Python interactive dashboard and uploading findings into Excel spreadsheets with each run.
- Worked cross-functionally with 4 business-tech teams to analyze 10,000+ data points, generating 20+ strategic recommendations for applications and new M&A opportunities, and created PRD and design documents.

Qualcomm

Product Manager, Hardware

- Developed and executed an IoT market capture strategy, leading to the creation of 5 product roadmaps with 10+ recommendations to drive growth and identify opportunities for healthcare & industrial markets.
- Conducted a competitive analysis across 600+ industry professionals to benchmark 50+ competitors.

Ford Motor Company

Product Manager, Mobile

• Led competitive analysis research on marketing campaigns that drove 5 go-to-market strategies, increasing projected market share by 10%.

ChargePoint

Financial Consultant

• Designed a total cost of ownership prediction model and discounted cash flow model using Excel, enabling fleet owners to compare costs of conversion and maintenance of 1M+ ChargePoint charging stations.

NuStar Venture Capital

Fellow

• Evaluated financials and market fit for 5 property-tech startups, interviewing 30+ founders and conducting due diligence.

SKILLS & TOOLS

Product-Led Growth, Customer Acquisition, Product Adoption, Strategic Ideation, Rapid Iteration, Fast-Paced Environment, Cross-Functional Collaboration, User Research, Market Analysis, Customer Insights, Competitive Analysis, Roadmap Planning, Agile, A/B Testing, KPI Monitoring, User Behavior Analysis, Product Design, Data Analysis, Product Iteration.

Feb 2025 - Present

Jan 2024 - May 2024

Bloomington, MN

Remote

Jun 2023 - Aug 2024

Baltimore, MD

Aug 2023 - Dec 2023

San Diego, CA

Jan Diego, CA

Jan 2023 - May 2023 Dearborn, MI

Aug 2022 - Dec 2022

Jun 2022 - Aug 2022



London, UK