

MOHIT SURESH LALWANI

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EDUCATION

FORDHAM UNIVERSITY, GABELLI SCHOOL OF BUSINESS

New York, NY  
July 2024-May 2026

MBA, Finance and Management

- Relevant coursework: Accounting, Valuation techniques, Modern Finance, Economics, Statistics, Strategy
- Honors: Dean's Merit Scholarship Recipient
- Co-Founder and President: Mental Health & Wellness Club
- Board Member: Fordham Accounting & Tax Society

UNIVERSITY OF CALCUTTA- ST. XAVIER'S COLLEGE (AUTONOMOUS)

Kolkata, India  
July 2014-June 2017

Bachelors of Commerce (Hons.)

- Majored in Accounting & Finance
- Relevant coursework: Economics, Financial Accounting, Statistics, Taxation, Audit, Organizational Behavior

EXPERIENCE

Fordham University - Gabelli School of Business

New York, NY

Graduate Assistant

January 2025- Present

Assisted Dr. Donna Rapaccioli (Ex-Dean, Gabelli School of Business) in researching the influence of politics on firm globalization through literature reviews and data analysis, enhancing skills in research methodology and international business.

DML CONSULTANTS PVT LTD

Nagpur, India

Professional services firm offering comprehensive solutions in legal advisory, accounting, auditing, tax consultancy, market research, and business and management consultancy

Senior Tax Consultant and Operations Manager

March 2022-June 2024

- Cultivated strong client relationships by delivering personalized tax consulting, achieving a 15% average annual tax savings while maintaining a 95% client retention rate over two years
- Mentored 10+ junior staff while directing comprehensive tax audits for diverse range of clients including banks, hotels, retailers with turnover exceeding \$1 million
- Ensured tax (GST) compliance, including audits, returns, and case appeals for 200+ medium-sized clients across sectors
- Developed human resource management strategies including recruitment, employee engagement, compensation, retention, for 16 employees, resulting in 20% reduction in turnover rates
- Managed firm's technology needs by upgrading hardware, implementing new reporting software leading to 15% reduction in downtime

CA SURESH LALWANI & CO.,

Nagpur, India

Chartered Accountancy firm providing audit, taxation, accounting, consulting, legal and financial advisory services

Associate Tax Consultant

October 2019-March 2022

- Monitored regulatory changes in tax legislation and provided strategic advice to an educational institution on managing internal expenses and optimizing financial operations
- Ensured adherence to Income Tax Act, 1961 guidelines by performing tasks such as TDS deduction, return filing, and appeals drafting.
- Collaborated with the Treasury Audit team at ICICI Bank, Mumbai, to reconcile and report valuations of mutual fund and debt investments, achieving 98% accuracy rate while ensuring strict adherence to financial reporting standards

Article Assistant

September 2016-September 2019

- Evaluated key areas such as loans, investments, related party disclosures, trade receivables, trade payable during audits for firms, individuals, trusts by reviewing general ledgers, vouchers, performing P&L examinations
- Prepared project report analysis and Credit Monitoring reports for 20+ entities, resulting in the approval of bank loans totaling \$5m.
- Prepared accurate Income Tax returns for individuals, firms, corporate entities

PROJECTS

- Developed a sustainable solution to reduce carbon emissions by conducting financial and cost-benefit analyses for an energy company as part of the Accounting for Sustainability (A4S) competition. November 2024
- Collaborated with a team to assess and present Pfizer's sustainability risks, utilizing materiality assessments (via Datamaran), ESG rankings, and industry benchmarks to drive actionable insights. August 2024

ADDITIONAL

- Technical skills: Oracle Database SQL, Advanced Excel, Python, Tableau, PowerPoint, ERP Tally, Computax
- Professional Certification: Cleared two levels of Chartered Accountancy (CA), Institute of Chartered Accountant of India (ICAI)
- Certifications: Data Analytics Course from Unisoft Technologies, Nagpur
- Volunteer: Contributed to Dr. Sharmistha Gupta Psychotherapy & Counseling Center by raising awareness of mental health issues
- Training: 8 weeks of Advanced Integrated Course on Information Technology & Soft Skills training organized by ICAI
- Interests: Badminton, mental health advocacy, traveling, hiking, content research, community fitness