

KOMARI SMITH

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EMERGING REAL ESTATE DEVELOPMENT PROFESSIONAL

With a strong foundation in customer service, I am skilled in evaluating design, financing, legal aspects through a community lens for RE projects, along with demonstrating project management and critical thinking abilities.

PROFESSIONAL EXPERIENCE

Presidio Scholars Intern | Presidio Bay Ventures

June 2024 - Aug. 2024

- Participated in a hands-on, simulated real estate development project, transforming a vacant lot concept into a potential building project in San Francisco, gaining valuable insights into the end-to-end development process.
- Engaged in collaborative sessions with industry professionals, gaining exposure to career pathways in architecture, construction, land brokerage, finance, sustainability, community planning, and city government.
- Built a feasible proforma accounting for high construction costs and market fluctuations, analyzing project viability through cost projections, revenue forecasts, and contingency planning to ensure sustainable development outcomes.
- Developed project management skills by coordinating with team members and mentors to assess entrepreneurial and design considerations in building development.
- Attended workshops and discussions on sustainability and community impact, understanding the influence of real estate on long-term neighborhood health and development.
- Acquired foundational knowledge in real estate terminology, financial planning, and project structuring, building skills to approach a career in urban planning or development.

Home Depot | Customer Service Associate

May 2023 - Nov. 2023

- Assisted an average of 50+ customers daily, providing knowledgeable support on products and services to enhance customer satisfaction and drive sales.
- Handled cash register operations, including processing cash, credit, and debit transactions accurately, and maintained a balanced register.
- Collaborated with team members to manage stock levels, restock shelves, and ensure the store layout was organized and customer-friendly.
- Utilized product knowledge to make personalized recommendations, resulting in upselling opportunities and positive customer feedback.

Walmart | Customer Service Associate

Mar. 2021 - Sept 2021

- Provided fast, friendly, and courteous service to customers, addressing inquiries and resolving complaints with a focus on customer-first solutions.
- Managed returns and exchanges, following store policy to ensure smooth transactions and customer satisfaction.
- Supported the front-end team by assisting with checkout, bagging items, and maintaining a clean, organized register area.
- Actively promoted Walmart's loyalty programs and special offers, increasing customer engagement and participation.

EDUCATION

Las Positas College | A.A. Business Administration | 3.2 GPA

Oct 2022 - Dec 2025

ORGANIZATIONS

- Presidio Scholar Outstanding Performance Recognition (2024)
- Amend Black Student Union Member (2024)
- Bible Study Club Leader (2018)
- AAREP